



The global network of port innovation hubs and its communities

A global network for the **FUTURE** **OF PORTS**



The Port Innovators Network (PIN) was created to boost the adoption of innovation in the global port ecosystem by connecting innovation hubs communities to share innovative ideas, project results, innovation experiences, methodologies and best practices.

PIN is the platform that will facilitate the growth of new technologies and solutions in port environments on a global scale.



Mastering Global Challenges through Collaborative Forces and Communities

Photo Credit: Canva

What are PIN Co-operation Areas?



Link port innovation hubs and its communities
(startups, corporates, entrepreneurs and investors)



Foster innovation and collaboration between the members of the network



Share best practices in the collaboration between ports and their members and communicate the benefits and the results of the innovation projects with the members of the network.



Offer port test-spaces, workspaces and collaborative platforms to be used as technology testbeds for members and partners of other hubs in the network



Provide **diffusion of member's calls for innovation challenges** within the respective communities, and participate together on selected **port innovation events**

PIN Founding Members



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This kind of initiative has the potential to leverage the existing capabilities of innovation hubs globally.

Antonio Torregrosa, CEO, Fundaci3n Valenciaport



the PIER

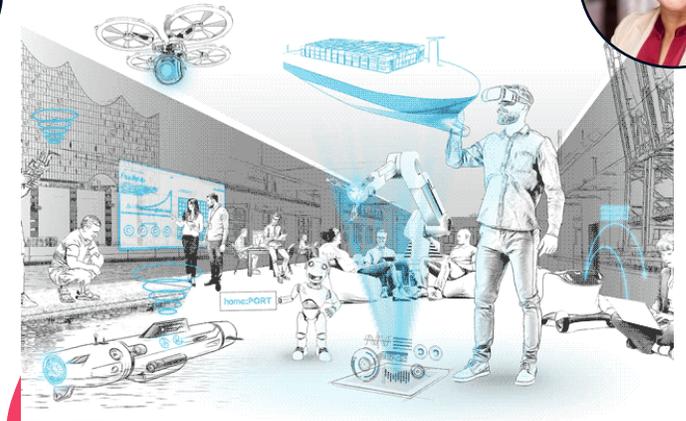


The connection will bring additional international perspective between the hubs and their respective members.

Michael Davie, Vice President of Operations and Technology, Port of Halifax



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The network opens new business opportunities and let us benefit from each other through best practices to accelerate the innovation adoption.

Dr. Phanthian Zuesongdham, Head of the Port Process Solution Division, Hamburg Port Authority

A world map with glowing blue lines and a grid overlay. The map is centered on the Atlantic Ocean, with North and South America on the left and Europe, Africa, and Australia on the right. The text is overlaid on a semi-transparent white band across the center of the map.

THINK and GROW GLOBAL
ACT LOCAL and GLOBAL
WITH PIN

Memberships Designed to Gather and to Link Port Innovation Communities

PIN FOUNDING MEMBER	Initiating innovation hubs of the PIN which consists of homePORT the PIER 'opentop
PIN HUB MEMBER	innovation hubs that are directly linked to one or many ports, or innovation hubs that are supported by one or many port authorities.
PIN ASSOCIATE MEMBER - HUB	Innovation hubs or initiative or network organisation, generalistic or from other sectors, while not directly linked to ports, or supported by port authorities, can bring best practices, know-how, technologies, startups and corporates from their communities that help and support the implementation of the network's vision and objectives.
PIN ASSOCIATE MEMBER - INVESTOR	recognised VCs and Business Angels with interests in the sector
PIN COMMUNITY MEMBER	<u>Startups and tech companies</u> from the Port communities of the Hub and Associate members <u>Corporates</u> : established companies and tech companies from the Port communities Hub and Associate members. <u>Universities and Research Centers</u> : established academic organisations which collaborate with innovation hubs .

What's in it for me? What does PIN offer?

FOR HUBS

- Learn from best practices from other port innovation hubs
- Access to startups and tech companies from other hubs' communities
- Platform to promote challenges and Scouting initiatives worldwide
- Complement port testbed capabilities
- Widen service portfolio for its hub members

FOR HUBS' COMMUNITIES

STARTUPS and TECH COMPANIES

- Access to potential customers, partners and investors from other hubs' communities
- Soft landing in other markets
- Work spaces when staying abroad
- Visibility of challenges and opportunities from other port communities
- World network of port living labs and testbeds
- Promotion and visibility in front of a worldwide community

PORT CORPORATES

- Access to solutions from startups and tech companies, from other hubs' communities
- Worldwide partnership opportunities

INVESTORS

- Access to international dealflow and sector knowhow
- Wide network of port innovation experts

How can I participate?



I am an innovation hub / an initiative / a network organisation



- You can join the network as Hub member or associate member
- Then you can grant your community access to the network

I am a startup, tech company, corporate, university researcher



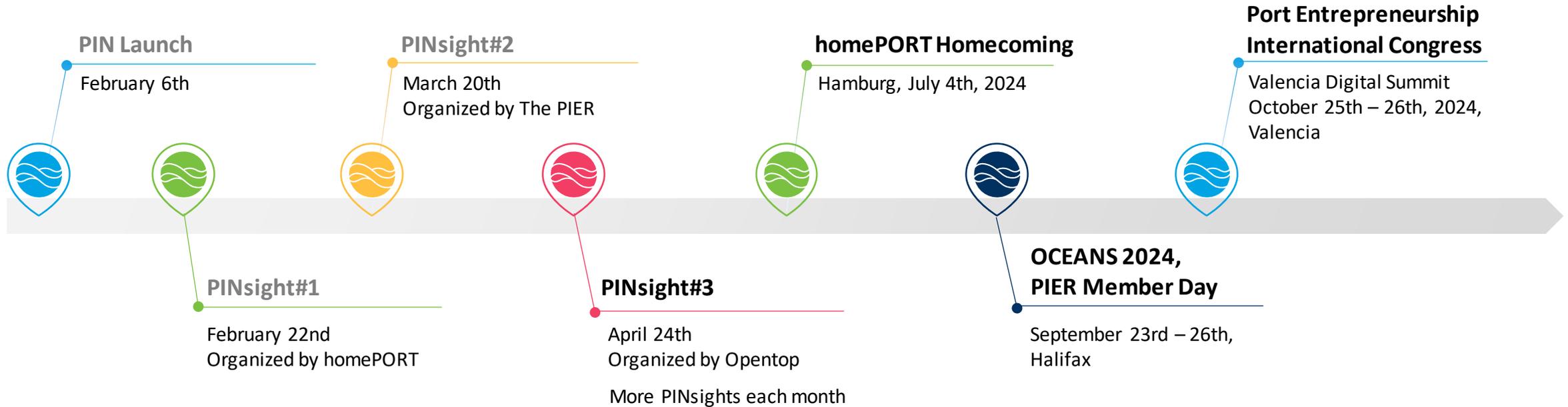
You can join through one of the hub members

OR, I am an Investor or VC



- You can join the network as Associate Member - Investors
- Then you can grant your organisation and your startups / scaleups in your portfolio to access to the network

What's up in 2024?



Port Innovators Network



The global network for the future of ports

Connect with PIN at [LinkedIn](https://www.linkedin.com/company/port-innovators-network/)



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