Vocational training
Port Inmersión Project (PIVOT)
The PORT OF VALENCIA is the first port entity to promote a Dual Vocational Training project, in collaboration with the Generalitat Valenciana (regional government) and in which the companies of the cluster and Secondary Education Institutes participate.

Helping to expand the collaboration between companies and educational centres so that training meets the labour needs of the companies in our cluster and facilitates the integration of young people into the labour market.
The future of our dual vocational training in 3 steps

1: Port Inmersion

- **2,600 HOURS**
  - 1,600 Institute
  - 400 WP *
  - 200 Port Inmersion
  - 400 DUAL VT*

**SCHOLARSHIP**
Financial compensation of 3,200 € during the 4 months of Dual training.
*800 €/month

**VET:** vocational education training
**WP:** Workplaces Training hours (without remuneration)
**Dual VT:** Dual vocational training is a form of Vocational Training that takes place in alternation between the educational centre and the company.
The future of our dual vocational training in 3 steps

1: Port Inmersion

2.600 HOURS
1,600 Institute
400 WP *
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2

Intervention on the current curriculum would be tweaked in 2021:

• Insufficient linguistic competence in English, especially in communicative issues.
• Insufficient knowledge of basic computer tools, especially Excel.
• Reconvert the project module into a business simulation or a case that interrelates all the modules of the cycle.

3

Design of the new programme thanks to input from companies, students, institutes and valenciaport.
TRAINING CENTRES participating in the port immersion programme

STUDENTS
Training students of the Higher Degrees in International Trade and Transport and Logistics as managers of freight forwarding and consignment companies.

STUDENTS
• All VET related to port logistics activity
• Robotics
• IT
• Administration and finance
• Mechanics....
Objectives of the PORT IMMERSION Programme

• A programme with a great projection to provide the logistics-port sector with trained human resources to cover the needs of companies, with internships in companies.

• This is a unique programme that enriches the existing advanced vocational training, adapting it to the port logistics sector, very focused on practice, where you learn the physical and documentary flow that accompanies the processes of import and export of goods from the moment they leave a warehouse until they reach the end customer, passing through a port.

• It strengthens the concepts and contents of the training centres, with business reality focused on the International Trade operations of the companies that operate in the Port of Valencia. The Port of Valencia is known as an instrument at the service of International Trade, and the main keys to its innovative management and leadership.
First year: 100 horas

The programme for the first year is composed of the following Modules:

Module 1. Port Management
Module 2. Port Community
Module 3. Port Innovation
Module 4. International Trade as a key to Port Development: The Valenciaport cluster.
Module 5. International Sale and Purchase Agreement. Incoterms
Module 6. Elements of transport and types of packaging
Module 7. Transport Contract and Management
Module 8. Administrative Controls of the Merchandise
Module 9. Documents associated with port operations
Module 10. Importation of Goods
Module 11. Practical application of Valenciaport PCS
Module 12. Logistics-Port English Workshop
Module 13. Communication and Interpersonal Relationships
Module 14. Export Gymkhana
This year the objective is to deepen in the activity of the main port agents that host trainees and we are going to work with the companies that have signed the agreements in order to know their systems and specificities and thus better prepare the students for the job.

**Simulated Companies.**

Second year: 100 horas

- FREIGHT FORWARDER AND LOGISTICS OPERATOR
- ERP FOR FREIGHT FORWARDERS
- CONTRACTS AND INCOTERMS
- INTERNATIONAL INSURANCE AND PAYMENTS
- INTERMODAL TRANSPORT
- PORT COMMUNITY SYSTEM
- CUSTOMS AND WAREHOUSING
- DOCUMENTATION
- ANALYSIS OF EXTERNAL COSTS AND CO2 EMISSION
- DANGEROUS GOODS
- TEMPERATURE CONTROLLED SUPPLY CHAINS
- SIMULATED COMPANIES- VISITS
<table>
<thead>
<tr>
<th>Companies</th>
<th>Scholarships</th>
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<tbody>
<tr>
<td>Cosco Shipping Lines</td>
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<td>International Forwarding SL Valencia (IFS)</td>
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<tr>
<td>Logística Chema Ballester</td>
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<tr>
<td>Logitren Ferroviaria S.A</td>
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<tr>
<td>Mediterranean Shipping Company Spain (MSC)</td>
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<td>MPG (Manipulaciones Portuarias, Grupajes y tránsitos)</td>
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<tr>
<td>Tiba Spain SAU. Grupo Romeu</td>
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<tr>
<td>Cade Distribución Logística</td>
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Advantages of VET

- **INSERTION**
  It facilitates their future incorporation into the labour market after obtaining the degree.

- **ALTERNANCE**
  Theoretical and practical training

- **CONTACT**
  Students discover the sector they will be working in

- **KNOWLEDGE**
  Direct link between company and teacher that facilitates the exchange of information.

- **COMPENSATION**
  Economic and Social Security

- **SKILLS AND COMPETENCES**
  Improves both the personal and professional skills of the learner
Ciclo Formativo
Técnico Superior en Comercio Internacional
ESPECIALIZACIÓN LOGÍSTICO-PORTUARIA
en colaboración con:
FUNDACIÓN VALENCIAPORT
A dynamic and growing sector that offers first class training

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