



# Advance Cargo Declaration:

Achieving Early Visibility, Accurate Declarations, and National Revenue Protection



# Without Advance Cargo Information, Nations Face a Critical 30-Day 'Blind Period'



## Delayed Information

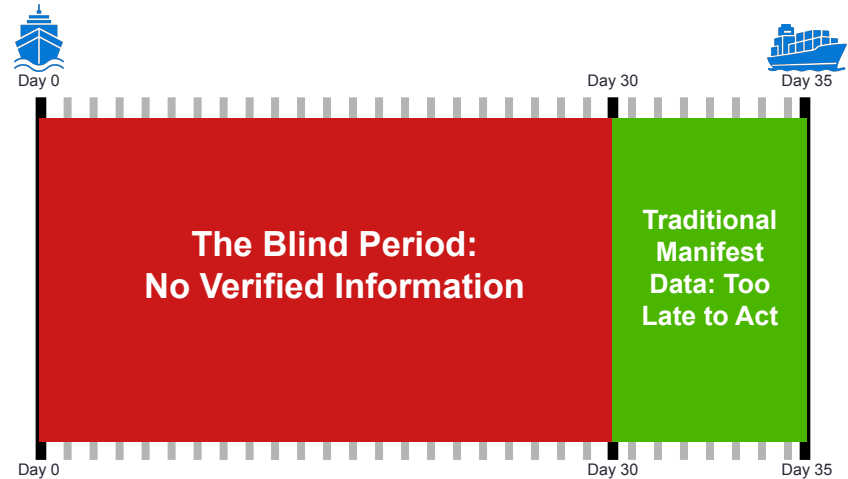
Reliable cargo data is often only available 4-5 days before vessel arrival via the manifest.

## Post-Loading Manipulation

Importers can alter invoices and declarations after goods are already in transit.

## Resulting Vulnerabilities

- 📄 Systematic under-declaration and revenue leakage.
- 💰 Increased risk of smuggling and illicit trade.
- ⚠️ Inability to act on threats until it is too late.



# The ACD Platform Transforms the Blind Period into a Window of Control.

## 35 Days

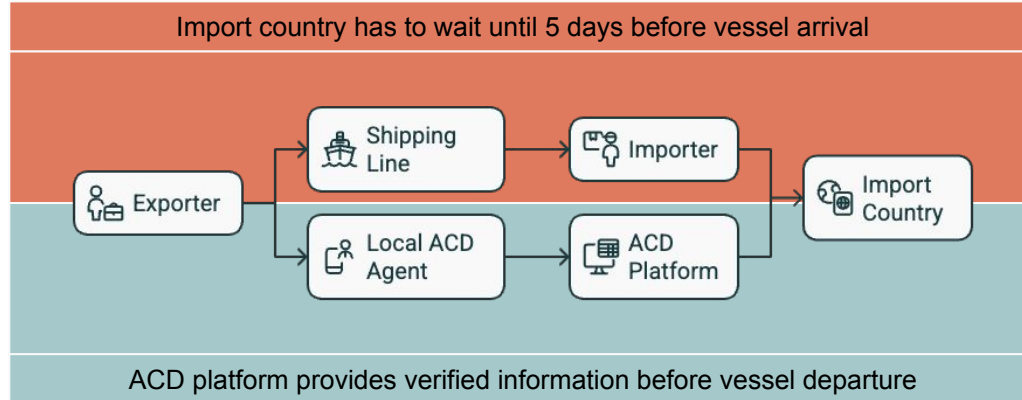
Average advance visibility of all cargo information before vessel arrival.

## +45%

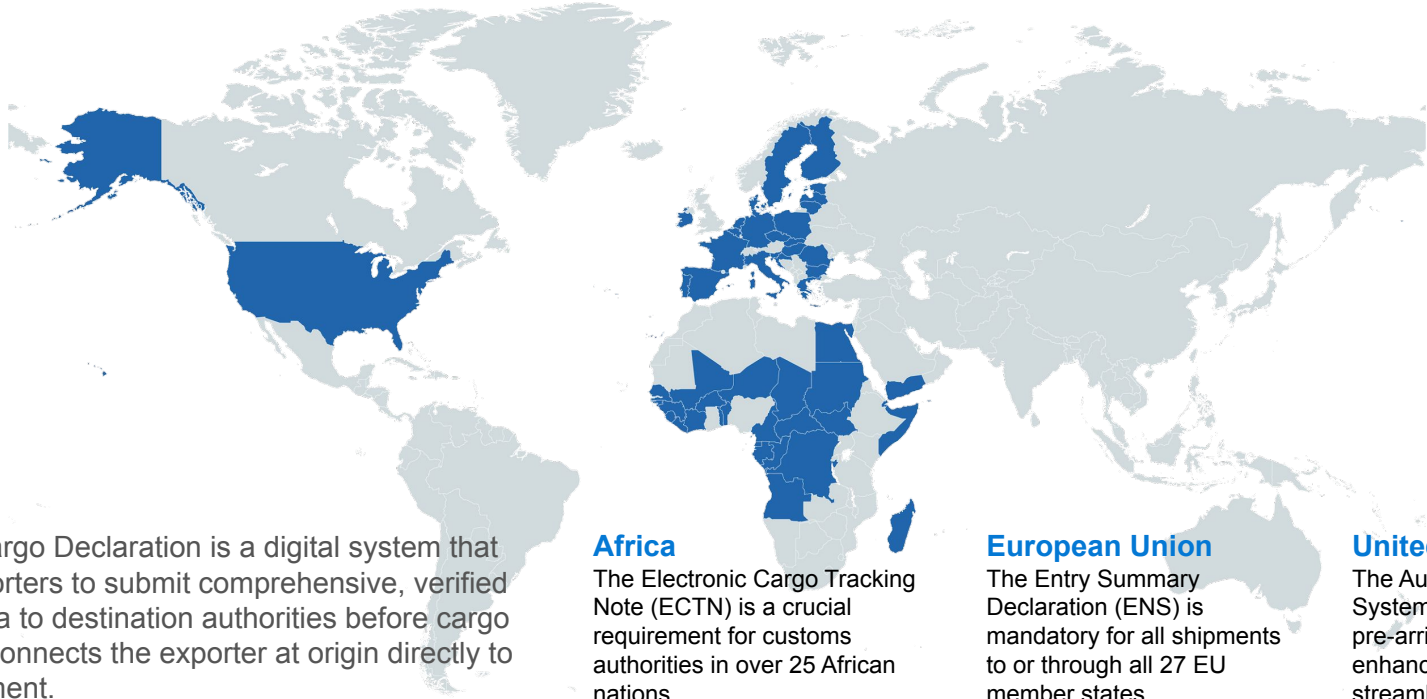
Increase in declaration accuracy, moving from an average of 43% to 88%.

## 100%

Pre-departure compliance checks on all documented shipments.



# The Advance Cargo Declaration (ACD) is the Global Standard for Secure Trade.



Advanced Cargo Declaration is a digital system that requires exporters to submit comprehensive, verified shipment data to destination authorities before cargo is loaded. It connects the exporter at origin directly to your government.

## Africa

The Electronic Cargo Tracking Note (ECTN) is a crucial requirement for customs authorities in over 25 African nations.

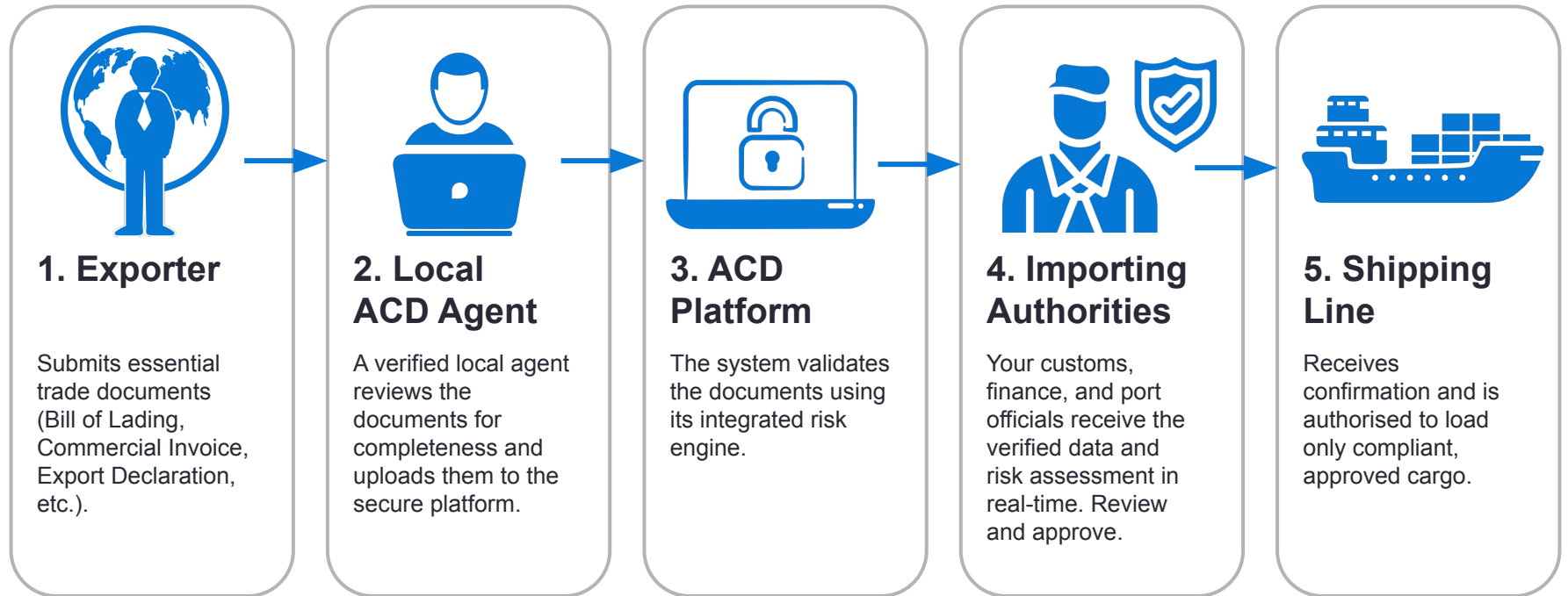
## European Union

The Entry Summary Declaration (ENS) is mandatory for all shipments to or through all 27 EU member states.

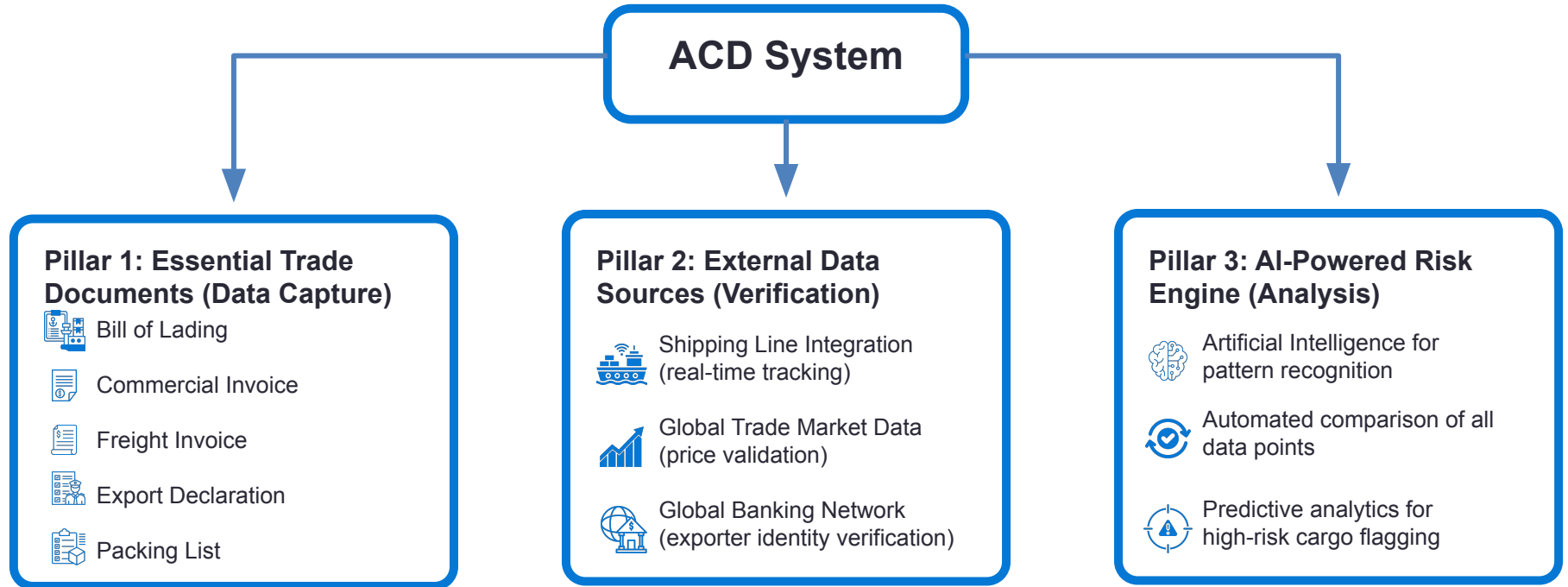
## United States

The Automated Manifest System (AMS) provides pre-arrival cargo details to enhance security and streamline imports.

# The Process Is a Simple, Verifiable Flow from Exporter to Your Authorities.



# Our Platform Is Built on Three Pillars of Data Verification and Risk Analysis.



# The AI Risk Engine Automatically Detects and Flags Discrepancies.

## Tade Verification Engine



### Price Anomalies

The declared value of £32,847 for 23,000 kg of steel angles is implausibly low. Typical market prices would be significantly higher, suggesting potential undervaluation.



### Document Mismatch

The cost of goods '32847.50' from the Pro-Forma Invoice does not match the CTN data '8760'. The document value is significantly higher.



### Industry Mismatch

The system flags a shipment of industrial engines from a company profile that exclusively exports dairy products.



### Route Deviation

Vessel tracking data shows a container has passed through a sanctioned or high-risk transshipment hub not on its declared route.



# Our Technology

## Trade Verification Engine

Our proprietary trade verification engine uses **enhanced algorithms to detect potential problems** on the ECTN and makes it easier for the operator to review ECTN.

### ✦ Trade Verification Engine

#### Warnings (2)

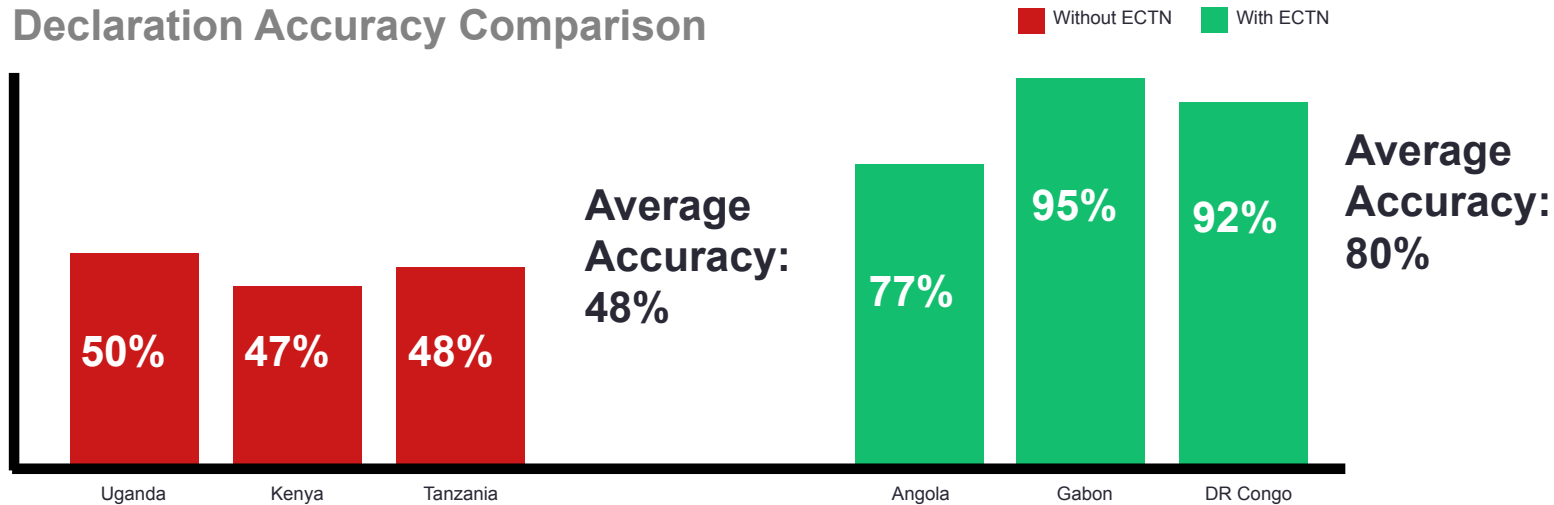
- Freight Value**  
⚠ Freight value is not explicitly stated with a numerical value in the provided documents, only 'FREIGHT PREPAID' is mentioned in the Bill of Lading.
- Currency Of Freight**  
⚠ The currency of freight is not explicitly stated with a numerical value in the documents.

#### Successful Validations (17)

- Goods**  
✔ The quantity '1979' and description 'SKIMMED MILK POWDER' from the Bill of Lading and Commercial Invoice are consistent with the CTN data's quantity and description (80% match for description).
- Vessel**  
✔ The vessel name 'MAERSK LETICIA' extracted from the Bill of Lading matches the CTN data.
- Incoterm**  
✔ The Incoterm 'CIF Djibouti' extracted from the Commercial Invoice and Purchase Order matches the CTN data.
- Total Volume**  
✔ The total volume '100.000 CBM' extracted from the Bill of Lading matches the CTN data.
- Total Weight**  
✔ The total weight '50172.000 KGS' extracted from the Bill of Lading matches the CTN data.
- Price Validity**  
✔ The declared value of 131,108.75 EUR for 49,475 kg of Skimmed Milk Powder (approx. 2.65 EUR/kg) is reasonable and aligns with typical market prices for bulk dairy products.

# Countries with ACD Enforcement See a Doubling of Declaration Accuracy

## Declaration Accuracy Comparison

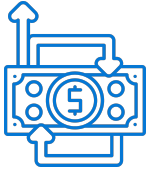


### Key Takeaway

By demanding comprehensive cargo information upfront and cross-verifying it, the ACD system effectively prevents under-declaration, ensuring accurate trade reporting and safeguarding national revenue.

# The System Provides Tangible Operational and National Security Benefits

## Operational Benefits



### **Steady Government Income:**

Reliable revenue generation supports national development initiatives.



### **Accurate Records:**

A searchable digital database of all cargo activity is accessible to authorised parties.



### **Enhanced Compliance:**

Automates cargo verification, significantly reducing processing times and port delays.

## Security Benefits



### **Preemptive Blocking:**

Blocks unwanted goods from restricted areas, entities, or product types before they are loaded on a vessel.



### **Verified Exporters:**

Real exporter information is cross-referenced with data from the global banking network.



### **Enhanced Border Control:**

Proactively identify and stop contaminated goods, sanctioned products, and other high-risk cargo. (Gabon instantly blocked bird-related products during an outbreak)

# The Platform Is Deployed at Zero Cost to the Government.



## 1. Exporter Pays

The exporter pays a standard fee for the mandatory ACD/ECTN certificate at the port of origin.



## 2. Revenue is Shared

A significant portion of the certificate revenue is shared directly with your government.



## 3. Infrastructure Investment

This new revenue stream is used by partner countries to fund critical logistics infrastructure like roads, dry ports, and truck resting areas.

### Case Study Snippet

The Cameroon National Shippers' Council (CNSC) utilises revenue generated from its ECTN system to directly fund logistics infrastructure development projects.

# SCK Representation - A Proven Partner in Cross-Border Trade Compliance

## Since 2001

Over two decades of dedicated experience.

## 25+

African countries served.

## 10+

Active government contracts

## 2,500+

Certificates issued every month.

## Our Mandate

We are the officially authorised agent for numerous West African Transportation Councils.

We provide both the certificate issuance services and the core technological

## Key Locations

Own offices in **the United Arab Emirates, Türkiye, and The Netherlands**, with local agents in every operating country.

# Our Track Record



**Djibouti**  
Since 2023



**Somalia**  
Since 2023



**Libya**  
During 2021-2023



**Yemen**  
Since 2025



**Sudan**  
Since 2025



# Our Leadership Brings Over 45 Years of Hands-On Maritime Experience.



## Profile: Mehmet Kocabaşa, Founder & President

- Active in the maritime industry since 1976.
- Started his career in transport with a single truck, handling customs and border crossings personally.
- Deep expertise spanning customs, transit cargo, maritime transportation, and ship agency.
- Chairman of the Logistics Committee at the Istanbul Chamber of Shipping.

# Our Technology is Independently Certified and Fully Owned.

## Bank-Level Security & Reliability



### ISO 27001, 27017, 27018 and SOC 1-2-3

Our infrastructure has multiple certifications ensuring data availability, privacy, integrity and confidentiality.

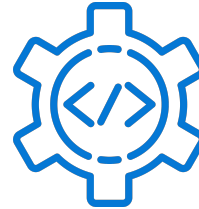
Continuously audited by American security consultant.

## Full Technology Ownership



### Rapid Customisation:

We can adapt the platform quickly to meet your specific national regulations.



### No Third-Party Dependencies:

We own our code and our development team.



### Ongoing Support:

Our dedicated team provides continuous maintenance and support, guaranteeing system reliability.

# We Provide a Global Network with Dedicated Local Support.



## Our Deployment Model

- **Extensive Agent Network:** Our worldwide agencies in over 20 countries guarantee comprehensive support for all clients and industries.
- **Local Language & Currency:** We operate with local currencies and provide native language support to ensure clear communication and convenience.
- **Industry Expertise:** Local partners are selected based on their deep maritime transport experience to ensure they understand the sector's unique challenges.
- **Central Support:** Our home office team of over 30 people, speaking 4 languages, handles all central technical operations.

# The Recommended Path to Secure and Efficient Trade.

## Summary of Benefits



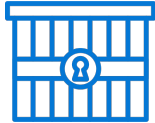
**Early Visibility:**  
Gain control with 35 days of advance cargo data.



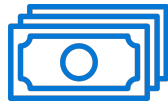
**Higher Accuracy:**  
Double declaration accuracy to protect revenue.



**Reduced Fraud:**  
Automatically flag and prevent illicit trade.



**Stronger Borders:**  
Block unwanted goods before they are loaded.



**Reliable Revenue:**  
Fund national development at zero cost.



**Proven Technology:**  
Partner with an experienced provider using certified, secure technology.

## Recommended Next Steps

- **Mandatory ACD Number:** Require the ACD number on every BL to ensure compliance and easy tracking.
- **Customs Enforcement:** Work with customs to block entry of goods without a valid ACD.
- **Stakeholder Engagement:** Involve shipping lines, ports, and authorities to ensure smooth implementation.
- **User Training and Support:** Provide clear training and ongoing assistance for system users.
- **Continuous Monitoring:** Regularly review and improve the ACD system to keep it effective.

# Thank you!



Transform Your Cargo Intelligence

| From Blind Period to **Full Control.**

| From revenue leakage to **Verified Trade.**

| From reactive enforcement to **Protection.**

Let's modernise your

**Cargo Intelligence Infrastructure.**

## Contact Us

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