



Vocational training Port Inmersión Project (PIVOT)

¿Por qué la FP dual: Inmersión Portuaria?

“ The PORT OF VALENCIA is the first port entity to promote a Dual Vocational Training project, in collaboration with the Generalitat Valenciana (regional government) and in which the companies of the cluster and Secondary Education Institutes participate.”



The future of our dual vocational training in 3 steps

1: Port Immersion

2.600 HOURS

1,600 Institute
400 WP *
200 Port Immersion
400 DUAL VT*

SCHOLARHIP

Financial compensation
of 3.200 € during the 4
months of Dual training.
*800 €/month

VET: vocational education training

WP: Workplaces Training hours (without remuneration)

Dual VT: Dual vocational training is a form of Vocational Training that takes place in alternation between the educational centre and the company



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2

Intervention on the current curriculum would be tweaked in 2021:

- Insufficient linguistic competence in English, especially in communicative issues.
- Insufficient knowledge of basic computer tools, especially Excel.
- Reconvert the project module into a business simulation or a case that interrelates all the modules of the cycle.

3

Design of the new programme thanks to input from companies, students, institutes and valenciaport.

TRAINING CENTERS

TRAINING CENTRES participating in the port immersion programme



STUDENTS

Training students of the Higher Degrees in International Trade and Transport and Logistics as managers of freight forwarding and consignment companies.



CIPFP Mislata
Centre Integrat Públic
Formació Professional Superior



CIPFP AUSIÀS MARCH
CENTRE INTEGRAT PÚBLIC
DE FORMACIÓ PROFESSIONAL

STUDENTS

- All VET related to port logistics activity
- Robotics
- IT
- Administration and finance
- Mechanics....

Objectives of the PORT IMMERSION Programme

- A programme with a great projection to provide the logistics-port sector with trained human resources to cover the needs of companies, with internships in companies.
- This is a unique programme that enriches the existing advanced vocational training, adapting it to the port logistics sector, very focused on practice, where you learn the physical and documentary flow that accompanies the processes of import and export of goods from the moment they leave a warehouse until they reach the end customer, passing through a port.



- It strengthens the concepts and contents of the training centres, with business reality focused on the International Trade operations of the companies that operate in the Port of Valencia. The Port of Valencia is known as an instrument at the service of International Trade, and the main keys to its innovative management and leadership.

First year: 100 horas

The programme for the first year is composed of the following Modules:

Module 1. Port Management

Module 2. Port Community

Module 3. Port Innovation

Module 4. International Trade as a key to Port Development: The Valenciaport cluster.

Module 5. International Sale and Purchase Agreement. Incoterms

Module 6. Elements of transport and types of packaging

Module 7. Transport Contract and Management

Module 8. Administrative Controls of the Merchandise

Module 9. Documents associated with port operations

Module 10. Importation of Goods

Module 11. Practical application of Valenciaport PCS

Module 12. Logistics-Port English Workshop

Module 13. Communication and Interpersonal Relationships

Module 14. Export Gymkhana

Second year: 100 horas



- FREIGHT FORWARDER AND LOGISTICS OPERATOR
- ERP FOR FREIGHT FORWARDERS
- CONTRACTS AND INCOTERMS
- INTERNATIONAL INSURANCE AND PAYMENTS
- INTERMODAL TRANSPORT
- PORT COMMUNITY SYSTEM
- CUSTOMS AND WAREHOUSING
- DOCUMENTATION
- ANALYSIS OF EXTERNAL COSTS AND CO2 EMISSION
- DANGEROUS GOODS
- TEMPERATURE CONTROLLED SUPPLY CHAINS
- SIMULATED COMPANIES- VISITS

This year the objective is to deepen in the activity of the main port agents that host trainees and we are going to work with the companies that have signed the agreements in order to know their systems and specificities and thus better prepare the students for the job.

Simulated Companies.

SHIPPERS CONTRACTS



PORT LOGISTICS COMMUNITY



BACK OFFICE

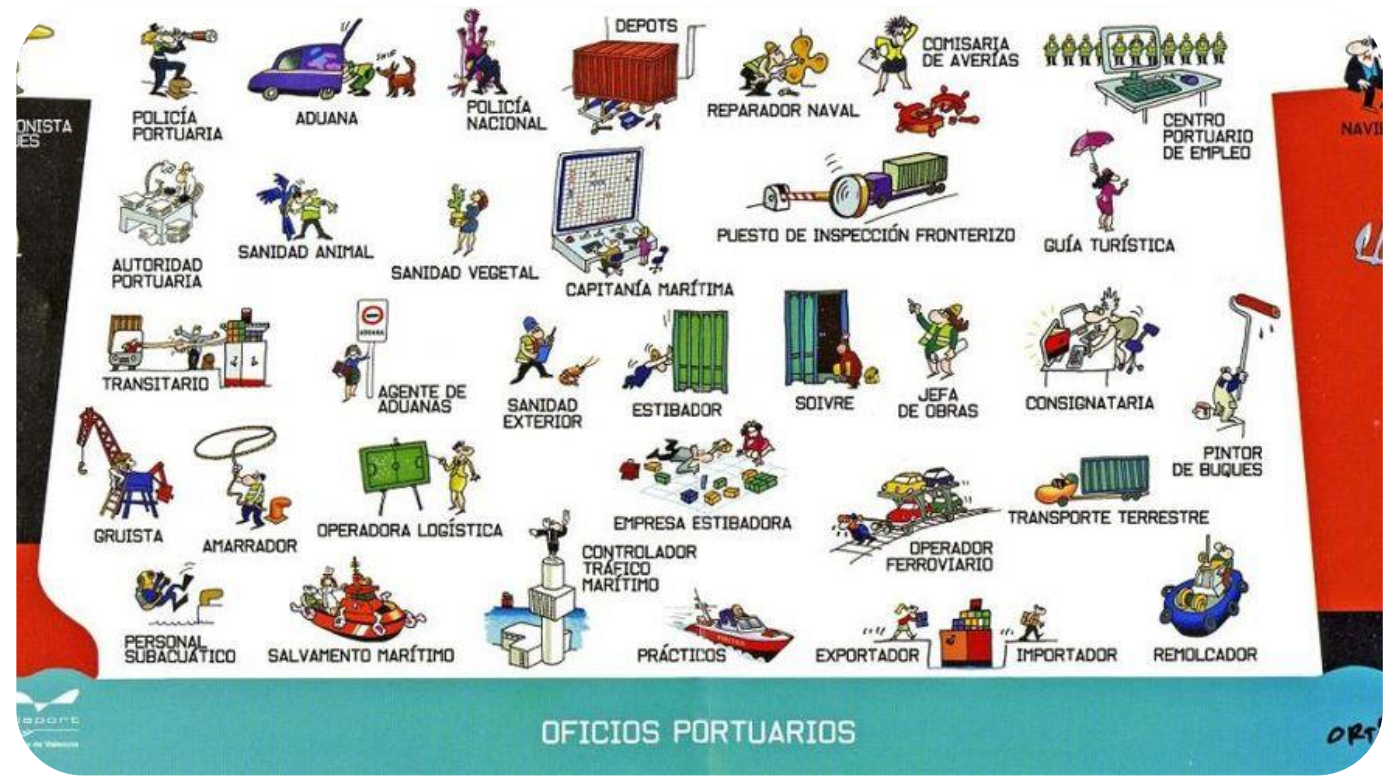


- Shipping company
- Ground transportation company
- Port services
- Merchandise insurance company
- Tax Agency
- Customs
- Electronic banking
- Billing for supplies
- Practice enterprises databases

Companies hosting STUDENTS

PARTICIPATING COMPANIES (20 per edition)

Companies	Scholarships
Cosco Shipping Lines	3
International Forwarding SL Valencia (IFS)	2
Logística Chema Ballester	1
Logitren Ferroviaria S.A	1
Mediterranean Shipping Company Spain (MSC)	3
MPG (Manipulaciones Portuarias, Grupajes y tránsitos)	1
Tiba Spain SAU. Grupo Romeu	3
Transportes Remedios Torres S.L	2
Valencia Container Depot Logística	1
Vitrans Group	2
Cade Distribución Logística	1

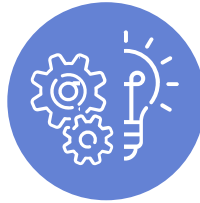


Advantages of VET



INSERTION

It facilitates their future incorporation into the labour market after obtaining the degree.



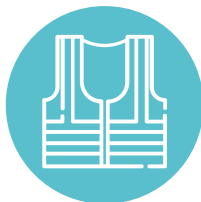
ALTERNANCE

Theoretical and practical training



KNOWLEDGE

Direct link between company and teacher that facilitates the exchange of information.



CONTACT

Students discover the sector they will be working in



COMPENSATION

Economic and Social Security



SKILLS AND COMPETENCES

Improves both the personal and professional skills of the learner



Ciclo Formativo

Técnico Superior en Comercio Internacional

ESPECIALIZACIÓN LOGÍSTICO- PORTUARIA

en colaboración con:





YEP MED

Thanks to our experience we present in collaboration with other ports the YEP MED project to grow the adapted vocational training in our sector and create partnerships to bring it to other ports.

The YEP-MED project aims to develop training and vocational training resources in port logistics (TVET) adapted to the needs of the sector to strengthen the employability of young people; increase and improve local employment opportunities through the creation of real dual learning programmes with job placement, strengthening the role of SMEs operating in port ecosystems for future job creation; and the establishment of national and transnational collaborative partnerships between port logistics associations, operators, SMEs, training centres and VET providers, while introducing a joint PPP (public-private partnership) management process.





YEP MED

Ten partners from seven countries (Spain, Italy, France, Tunisia, Lebanon, Egypt and Jordan) bordering the Mediterranean have joined the project, which, with 3,000,000 euros in funding for its development, will work towards a better preparation of the skills required by the port logistics labour market.





#GOMED #YEPMED #VALENCIAPORT

<https://www.instagram.com/yepmedproject/>

<https://www.facebook.com/YEPMED>

<https://www.linkedin.com/company/yepmed/>

También nos podéis seguir y etiquetar en las redes sociales de la Fundación:

<https://www.linkedin.com/company/2334491/>

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A dynamic and growing sector that offers first class training

Ana Rumbeu Daviu
Directora de Formación
Training Director

Fundación Valenciaport

Sede APV- Edificio III
Avda. Muelle del Turia, s/n
46024 · Valencia · (Spain)

Mov.: +34 667 41 00 08

www.fundacion.valenciaport.com